



NINA & PINTA

CONSULT · CREATE · TRAIN

AIR DATA DASHBOARD

DRIVE INFORMED PURCHASING DECISIONS WITH AN INDEPENDENT, INTERACTIVE DASHBOARD THAT CONSOLIDATES YOUR AIR SPEND DATA IN A USER FRIENDLY, FLEXIBLE FORMAT.

INCREASED VISIBILITY

The key to a successful air programme negotiation is visibility. Our fully interactive data dashboard allows you to view your spend in a consolidated and independent format.

View your spend by:

- Airline · Alliance · Country (point of sale)
- Class of travel · City Pairs

View contract performance, including:

- How your current airline contracts are performing
- Performance against fair market share and contract targets
- Areas of opportunity by viewing your uncontracted spend
- Areas of risk by seeing where your spend is overcommitted
- Spend reliance on carrier networks and alliances based on your travel patterns

INCREASED FLEXIBILITY

The Air Data Dashboard offers a flexible approach to your air spend data:

- Self-service: load your air contract, spend reports and go
- Full support: guidance from our knowledgeable team

Either way, uploading data, analysing spend, negotiating programmes and compiling quarterly performance reviews has never been this easy.

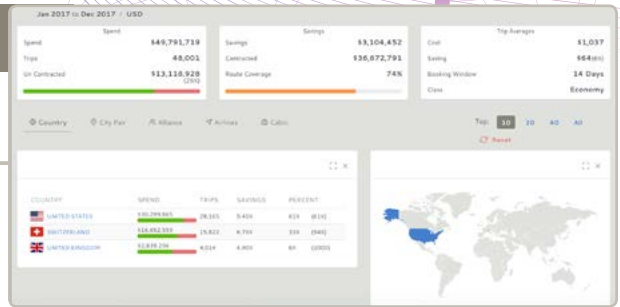
AIR PROGRAMME SOURCING AND MANAGEMENT

SERVICE LEVEL OPTIONS

WHAT'S INCLUDED

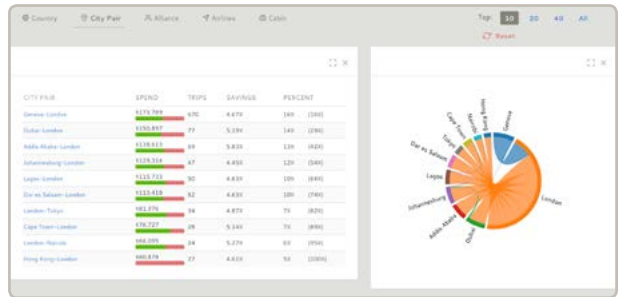
DATA ANALYSIS

- Self service uploading of airline contracts & TMC Data
- Access to the interactive Air Data Dashboard results



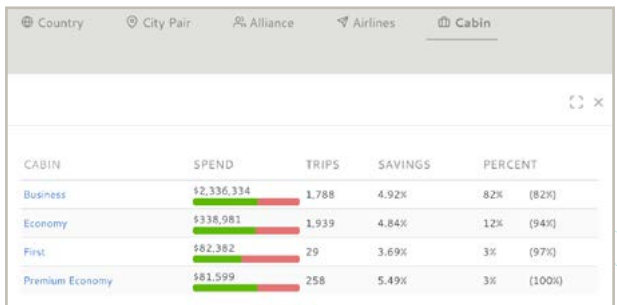
DATA ANALYSIS AND STRATEGY

- Self service uploading of airline contracts & TMC Data
- Access to the Air Data Dashboard results
- Balance of power matrix provided
- Provision of a full negotiation strategy (to be executed independently by the client)



FULL PROCESS MANAGEMENT

- Full project management of the process
- Uploading of airline contracts & TMC Data
- Access to the interactive Air Data Dashboard results
- Balance of power matrix provided
- Provision of a full negotiation strategy
- Execution of negotiations and contracting with suppliers
- Rate audit post negotiation



ANNUAL MAINTENANCE

- Includes upload of negotiated airline contracts
- Upload of quarterly TMC reports
- Access to the Air Data Dashboard (updated quarterly)
- Updated balance of power matrix

THE NINA & PINTA AIR DATA DASHBOARD IS POWERED BY THE DATA EXCHANGE.