



AIR DATA DASHBOARD

DRIVE INFORMED PURCHASING DECISIONS WITH AN INDEPENDENT, INTERACTIVE DASHBOARD THAT CONSOLIDATES YOUR DATA IN A USER FRIENDLY, FLEXIBLE FORMAT.

THE KEY TO A SUCCESSFUL AIR PROGRAMME NEGOTIATION IS VISIBILITY

The fully interactive data dashboard allows you to view your spend in a consolidated and independent format.

VIEW YOUR SPEND BY:

· Airline · Alliance · Country (point of sale) · Trip Length · Class of travel

VIEW CONTRACT PERFORMANCE

- Ascertain where and how your current airline contracts are performing
- View performance against fair market share and contract targets
- Identify opportunity by viewing your uncontracted spend
- Highlight risk by seeing where your spend is overcommitted
- View your spend reliance on specific carrier networks and alliances based on your travel patterns
- Benchmark fares paid against contract and average fares paid on that route

TAKING A FLEXIBLE APPROACH TO YOUR AIR SPEND DATA

The Air Data Dashboard provides customers with a flexible solution for their air sourcing requirements. With self service on the one hand and support from our knowledgeable team on the other hand, uploading data, analysing spend, negotiating programmes and compiling quarterly performance reviews has never been this easy!

AIR PROGRAMME SOURCING AND MANAGEMENT

PROJECT ANALYSIS
DATA SEARCHING
VERIFICATION
CODING
SENDING

SERVICE LEVEL OPTIONS	WHAT'S INCLUDED
DATA ANALYSIS	<ul style="list-style-type: none">• Self service uploading of airline contracts & TMC Data• Access to the interactive Air Data Dashboard results
DATA ANALYSIS AND STRATEGY	<ul style="list-style-type: none">• Self service uploading of airline contracts & TMC Data• Access to the Air Data Dashboard results• Balance of power matrix provided• Provision of a full negotiation strategy (to be executed independently by the client)
FULL PROCESS MANAGEMENT	<ul style="list-style-type: none">• Full project management of the process• Uploading of airline contracts & TMC Data• Access to the interactive Air Data Dashboard results• Balance of power matrix provided• Provision of a full negotiation strategy• Execution of negotiations and contracting with suppliers• Rate audit post negotiation
ANNUAL MAINTENANCE	<ul style="list-style-type: none">• Includes upload of negotiated airline contracts• Upload of quarterly TMC reports• Access to the Air Data Dashboard (updated quarterly)• Updated balance of power matrix

Please contact info@ninaandpinta.com for a demonstration or more information on the system.

The Nina & Pinta Air Data Dashboard is powered by the Data Exchange.
Auditing is powered by Topaz.

Visit our website: www.ninaandpinta.com